# VOL. 16 | MARCH 2022 BETWEEN THE LINES

EOH EMPLOYEE OWNED HOLDINGS, INC.

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#### **GCC Innovation Conference & Tradeshow**

After 2 years of delay due to the pandemic, GCC was finally able to host their first Innovation Conference & Tradeshow. Fourteen (14) principals participated in this event to showcase their products and provide technical, educational training sessions to GCC's customers. These sessions featured hydraulic, pneumatic and automation topics for guests to select based on their industry.

The Conference began with a networking welcome reception, allowing GCC sales team and customers the opportunity to enjoy the nice St. Petersburg sunshine and meet new people within the industry.

Everyone appeared happy to be back meeting in person with customers and that there was such a great turnout for this event.





# **OVERVIEW**

- GCC Innovation Conference & Tradeshow
- Signature Top Performers
- Subsea Tieback SIT
- No Limits: HYD Sales Meeting
- Who's Who Winners
- Sales Recognition
- Q2 Upcoming Events

#### **February Signature Top Performers**

Congratulations to the below employees for achieving the top customer service representative Signature rankings for December. These employees achieved their performance goal with a 80% or higher score.

Alfonso Mendoza - HYD Baldemar Nava - ECI Dylan Butler - HYD Bart Gill - GCC Don Overton - GCC Erwin Stewart - GCC Tony Paolini - GCC Theron Jarrett - HYD Christina Hernandez - HYD

#### No Limits: Hydraguip Sales Meeting

As we return to taking part in and hosting in-person events, Hydraquip branches joined together in Houston to conduct their sales meeting after 3 years of absence. For this meeting, Hydraquip invited its partners - Danfoss, Wandfluh and Schroeder - to present technical trainings. Sales teams also shared various success stories from particular projects as a prime example of how Hydraguip is working above and beyond to provide their customers with the best solutions. Hydraguip also had the opportunity to hear from SIT and Elite Controls and how to best utilize these synergies.

Having this in-person networking opportunity is a huge benefit to the sales team. Creating connections internally will strengthen a strong dynamic that contributes to the overall success of our company.



#### Subsea Tieback Forum & Exhibition



Supreme Integrated Technology exhibited at the Subsea Tieback Forum & Exhibition in Galveston, Texas alongside partners, ACE Controls and Cornerstone Valve. Subsea Tieback is the industry's leading platform for information exchange. networking opportunities and new business development in the deepwater subsea tieback market. SIT's team met with many potential customers, receiving various high-quality leads through this show.

#### **Q2 Upcoming Events**

April 4 -6: Sea Air Space (SIT) April 21 - 22: GCC Sales Meeting in Houston April 26 - 28: IPF Offshore Wind Show (SIT) May 2 - 5: OTC / Crawfish Boil (HYD)

## **EOHI's Who's Who: Matthew Haley**





### **MARCH BOOKINGS HEROES**

Sam Barnes	SIT	\$4,711,361
Nick Teague	HYD	\$1,822,611
Matthew Eckert	GCC	\$855,418

Congratulations and thank you for your hard work!



CONTRO



