BETWEEN THE LINES

Your Company. Your News.



Company Success Stories

In the midst of all the COVID-19 chaos, we would like to share some positive news and highlight recent projects. Thank you to everyone involved!



Handling Equipment Company Crane Project:

TJ Smith

- \$1.3 Million Won
- \$500K Pending



Construction Company Dawamish River Bridge:

Tom Dolan, Dave Nolan, Kim Wallis, Lee Muller, Tom Kelly, Jim George, Brian Sweet, Rob Shafer

• \$425K Won



Airport Equipment Company:

Michael Maggiore

- Gearboxes: \$350K Won
- Hose Kits: \$1.3M Annually Pending
- C30 Lift Cylinder: \$590K Annulaly Pending



Beverage Company Machine:

TJ Aikins

- Clippard DR2 Regulator: \$250K Annually Won
- CPC Couplings: \$50K
 Annually Pending



Maritime Corporation - Ballast System Upgrade:

Deborah McQueen

- \$300K Won
- SIT Joint Project



Clinical Supply Company -Hearing Aid Ear Wax Removal Device:

Michael Maggiore

• \$275K Annually Won



Drilling Company - Fluid Conveyance Opportunity:

Rick Jovane, Chad Adams, Aaron Keilers, Wade Lowe

• \$500K Annually Won



Wireline Company - Electrification Opportunity:

Kyle Cornell

• \$250K per unit



Florida Bridges:

Seth Stansbury

- Main St.: \$64K
- New Smyrna: \$50K
- Brightline Bridge: \$57K
- 27th St. Bascule Bridge: \$1.5M
- Brickell Ave.: \$60K



Offshore Company -Launch and Recovery System:

Sam Barnes

\$4M Project



Milirary Order - Ongoing Success:

Katrice Willis

- \$6M orders for 2 shipsets
- Future opportunity for multiple shipset



Oil and Gas Company Project - Retrofit Project for 4 Rigs:

Chris Sarro

- \$750K Confirmed
- \$1M to \$1.5M estimated for 2021

Subsea Tieback Tradeshow Recap

SIT had a successful year attending the 2020 Subsea Tieback Forum & Exhibition walking away with 25 quality leads. Our very own Jacob Shoesmith participated in the Student Design Competition at the tradeshow. The challenge was to integrate a new subsea system into an existing, lower pressure tieback. Their solution involved the use of HIPPS systems to reduce the new reservoir's pressure from 15K PSI to meet the 10K PSI rating of the existing reservoir's equipment. Thanks for representing SIT, Jacob! And congratulations on the quality leads obtained!



Elite Controls Team Growth

Elite Controls, Inc. has taken a big step forward in talent development with the recent hiring of four new employees. We are excited to introduce the new team members:

Jay Seay - Operations Director

Dustin Osborn - Automation & Controls Sales Manager

Natasha Omeara - Client Service Representative

Kelsea Flewellen - Controls Engineer

We really look forward to the expansion of business keyed by the addition of these talented individuals.

Employee Spotlight



Bethany Dupuis - Supreme Integrated Technology

Bethany Dupuis is our Contracts Fulfillment Manager for SIT in New Orleans.

Bethany truly enjoys all aspects of her job; from the work she completes daily, to the people she works besides with.

In her free time, she enjoys traveling, shopping, music festivals, summer pool days and cheering on the Saints.

Retirement Announcement



GCC CEO, John Flieman, III, announces his retirement for April. We

are beyond thankful for his 34 years of service.

COVID-19 PRECAUTIONS



Frequently wash your hands properly with soap and water.

Avoid touching your eyes, nose, or mouth with unwashed hands.

Limit close contact with people who are sick.

FEBRUARY BOOKINGS HEROES

Katrice Willis SIT \$636,491.00

Cary Wisner GCC \$505,871.35

Scott Sund GCC \$479,018.03

Congratulations & thank you for your hard work!

Hydragujo





